WAYFC Sustainable Agriculture Resiliency Survey
Julia Mikulikova, Luis Fernandez, Alondra Vaca, Katherine Nguyen, Molly Evans

1. Name & Title:

2. Farm, Ranch, or Organization Name:

3. I would define my role in Agriculture/Food Systems as:
   Farmer - Vegetables/Produce
   Farmer - Flowers
   Farmer - Livestock
   Farmer - Fruit/Orchard
   Farmer - Commodity Crops
   Farmer - Other
   Rancher
   Farm/Ranch Apprentice or Intern
   Market Manager
   Market Staff Member
   Service Provider
   Community Member at Large/Farm Supporter
   Farmer or Food Systems Worker outside of WA State
   Other:

4. City, County and Zip Code of Farm Location:

5. City, County and Zip Code of Home Location:

6. Indicate your farm/ranch scale, in acreage:
   Less than 20 acres
   20 - 99 acres
   More than 100 acres

7. How many years has your farm/ranch been in operation?
   0-5 years
   5-10 years
   10-15 years
   15-20 years
   20+ years

8. Indicate your farm/ranch scale, in revenue:
   Less than $15,000
   Between $15,000 - $50,000
Between $50,000 - $100,000
Between $100,000 - $150,000
Between $150 - $349,999
Between $350,000 - $500,000
More $500,000

9. Has the number of essential staff members on your farm increased or decreased as a result of the COVID-19 pandemic?
   - Increased
   - Decreased
   - Neither

10. If decreased, how many staff have been let go?

11. What was the reason for scaling down?
   - No longer need staff because demand has decreased
   - Not able to financially support the number of staff prior to COVID-19
   - Reduced staff to comply with social distancing guidelines
   - Other: ___

12. In increased, how many staff have been added?

13. What was the reason for scaling up?
   - Increased staff to meet increased demand
   - Increased staff to help with gleaning waste
   - Increased staff to help move into new markets
   - Other: ___

14. Is there anything else you would like to share about staffing changes due to COVID-19? ___

15. In the past have you relied on volunteers or interns?
   - Yes, I have relied on volunteers
   - Yes, I have relied on interns
   - Yes, I have relied on both
   - No

16. Are you currently relying on volunteers or interns?
   - Yes, I am currently relying on volunteers
   - Yes, I am currently relying on interns
   - Yes, I am currently relying on both
   - No

17. If yes, how many volunteers/interns are you currently relying on? ___
18. Please share what your volunteers normally do on your farm and how, if at all, their roles have changed as a result of COVID-19. ___

19. My farm/ranch primary markets are (select all that apply):
   Direct to Consumer - Farmers Markets
   Direct to Consumer - Web-based Storefront
   Direct to Consumer - Community Supported Agriculture (CSA)
   Direct to Consumer - Other
   Wholesale - Food Hubs (regional)
   Wholesale - Food Distributors (non-regional food hubs/distributors)
   Wholesale - Direct to Institutions (schools, food banks, etc.)
   Wholesale - Direct to Restaurants
   Wholesale - Direct to Grocery
   Wholesale - Direct to Processor
   Wholesale - Other

20. Have your primary markets had to change in response to COVID-19?
   Yes
   No

21. For each of the following please indicate how this pandemic has affected your ability to sell your goods at each of these services and businesses:

<table>
<thead>
<tr>
<th>Services and businesses</th>
<th>Hurting my sales a lot</th>
<th>Hurting my sales some</th>
<th>No impact to my sales</th>
<th>Somewhat good for my sales</th>
<th>Very good for my sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>Farmers Market</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
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<tr>
<td>Local grocery stores</td>
<td>☐</td>
<td>☐</td>
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<tr>
<td>Food HUBS</td>
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<td>☐</td>
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<tr>
<td>Restaurant sales</td>
<td>☐</td>
<td>☐</td>
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<tr>
<td>CSA boxes</td>
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<td>☐</td>
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</tr>
</tbody>
</table>

22. Have you needed to take out a loan due to the impacts of Covid-19?
23. Did you take out a federal loan?
   Yes
   No

24. If you did not pursue federal loans, did you pursue any of the following funding opportunities?
   Relief funds from local agriculture organizations
   Mutual aid networks
   Capacity building grants
   Other

25. Which of the following impacts of the COVID-19 pandemic are you concerned about? Please select all that apply:
   Farmers markets shutting down
   Decreased foot traffic at farmers markets
   Decreased sales
   Inability to participate in farmers markets
   Meeting customer demand
   Finding sufficient staffing
   Affording sufficient staffing
   Health of yourself/your staff
   Transportation/distribution
   Increased food waste
   Liability
   Other, please describe: ________

26. Which of the following impacts of the COVID-19 are you presently experiencing? Please select all that apply:
   Farmers markets shutting down
   Decreased foot traffic at farmers markets
   Decreased sales
   Inability to participate in farmers markets
   Meeting customer demand
   Finding sufficient staffing
   Affording sufficient staffing
   Health of yourself/your staff
   Transportation/distribution
   Increased food waste
   Other, please describe: ________
27. Are your employees given the proper PPE to comply with CDC recommendations?
   Yes
   No

28. Are there any additional sanitization practices that you have brought to your farm?

29. What types of services or support would you be interested in accessing or receiving to help in response to Covid-19? Please select all that apply:
   - Help identifying new market outlets
   - Consumer education
   - Help with marketing
   - Technology education/support
   - Support with setting up a digital marketplace
   - Business management services
   - Food safety, GAP, or FSMA training
   - Transportation services
   - Processing support
   - Help collecting and managing data about my farm and my sales
   - Help accepting SNAP/EBT directly at my farm business
   - Help with starting CSA box shares
   - Resources to reach out to members of your community
   - Financial support
   - Providing healthcare to employees

30. What additional supports or services, not listed here, could you use in response to Covid-19? Please specify:

31. Thank you for taking our survey! Is there anything else that you want us to know?